Re:

Dear Sirs

Thank you for responding to my enquiry regarding Diode Lasers.

We are a Medispa Business in central London, Knightsbridge we have been in the Beauty Medispa business for over 20 years and have a substantial knowledge of permanent hair removal using diode lasers, we have 2 Cosmetic Surgeon’s, 1 Doctor and 1 Dentist working with us, as well as a number of Beauty Therapist.

We have a vast knowledge of the Beauty and Aesthetics Industry, using our wealth of expertise we have decided to become distributors of Beauty and Medical equipment here in the UK then followed by trade in Europe.

We will only distribute equipment we have thoroughly trialled and tested for a minimum of six months, this enables us to have a deep understanding of the equipment so we can train and support potential customers.

Evaluate how robust the equipment is, and access what kind of maintenance and repairs the equipment is likely to need.

Develop English base training and user manuals.

We will only deal directly with the Manufacturer, if you are an agent or distributor please disregard this letter or pass our communication onto your supplier.

What we require from you in the first instance to progress our business relationship is:

Your best distributor price on ten units, per order.

Payment terms.

Delivery cost per unit.

Supply lead-time per ten units.

Lead time for supplying spare parts and replacements (how long would it take to get spare parts to the UK)

Training and User Manuals.

Full Specifications. Please give the **highest** specification you can build a Diode Laser machine for hair removal, for us.

Certificates for CE approval.

What warranties and guarantees does the Manufacturer offer?

What support can you offer us in the UK?

At a later date: A copy of your exclusive distributor agreement.

All documents above need to be written in English, and sent in Word .docx format.

We in turn will trial and test the equipment.

Rewrite all manuals so they are user friendly to English speaking customers.

Write medical protocols for the equipment and modify training protocols according to our experience.

Share feedback, testimonials with the Manufacturer.

I look forward to sharing a mutually beneficial and profitable business between us.

Ivo Venturi

My Contact Details

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Contact times between: GMT 11:00 to 20:00